



news release

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New Business Development Director joins Qcom from Ingram Micro UK

James Perkins has joined international technical outsourcing specialists Qcom as Business Development Director.

James was previously at Ingram Micro UK, where he was sales director. He brings with him more than a decade of new business experience both internationally and across the supply chain.

Neil Anderson, Qcom's managing director, says: "James's experience is a perfect fit for Qcom.

"He has developing outsourced solution for leading global IT brands, and provided solutions that have enabled manufacturers to expand their sales operation into UK and Europe.

"One of his focuses will be to review our services, such as those we offer to manufacturers, and see if there are any other opportunities for us to add value to our customers' product offering."

James says: "I'm delighted to be joining Qcom at a time when the business is really starting to fly, regardless of the global downturn.

“Customers like the fact that we don’t sell product and we don’t sell to end-user. Instead there is total focus on channel management support, provided by our highly professional engineering team.”

For more information about Qcom’s technical outsourcing support, visit www.qcom.co.uk.

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About Qcom

- Qcom is an international technical outsourcing company, operating across a large range of technologies offering pre- and post-sales technical support, delivering warranty packages and technical services as well as consultancy around issues such as customer care.
- Qcom provides technical services and support packages to the manufacturers, distributors, and resellers of a range of technology products, including IT, RFID, Auto ID, barcoding, data capture, EPOS, convergent IT and mobility solutions.

Press Information

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